



SIMMONS AIR, INC BACKGROUND AND HISTORY

Wayne Simmons spent many summers during his childhood on the beaches of Ocean City and hoped his children would be able to have similar memories. Simmons lived in Maryland and struggled bringing his family to his favorite vacation destination. There was not a quick, direct, and inexpensive route to Ocean City. Flights were hundreds of dollars and often seven to twelve hours in length because of numerous layovers. Even if Simmons decided to splurge on the flights, the closest he could land was 25 minutes away in Salisbury. If Simmons drove, he had to deal with the infamous Bay Bridge traffic and frustration of spending half of a weekend stuck in traffic instead of enjoying an afternoon on the beach. The only other option was for Simmons to charter a plane for over a thousand dollars which was often not a viable option for him or for most families.

Three years ago, Simmons began to brainstorm – looking for a solution for other vacationing families, businessmen and women, and sports enthusiasts who were skipping the opportunity to go to Ocean City. Knowing the quickest way to travel would be a direct flight, Simmons approached a team of accountants to “crunch the numbers” and see if direct, inexpensive flights were possible. He envisioned an airline that was safe, fast, and affordable and has spent thousands of hours working to ensure his airline included those key characteristics. After years of planning, Simmons is proud to announce Simmons Air, offering direct flights from Baltimore directly to the Ocean City Municipal Airport. The best part is flights are only 35 minutes and \$45 each way. Flights are operated and maintained by Hinson Corporate Flight Services.

To ensure minimal waiting times and maintain the highest levels of security, Simmons chose to fly nine passenger Cessna 404's and is an on-demand flight service. The airline offers minimal waiting lines and still maintains the superior standards of safety and security. Security includes the latest in metal detection, bomb and drug sniffing dogs, and discreet hand searches of bags.

Modeled after the 1940's and 1950's hospitality, Simmons wanted both luxury and old-fashioned ideals. Reminiscent of the *good old days*, each Simmons airplane will have a '40's pin-up girl from WWII painted on the side.

Passengers will be delighted to discover free parking directly outside of the terminal, complimentary shuttles to and from the main terminal at BWI and partnerships with Beach Express – offering rides from Ocean City to Salisbury and Fenwick for only \$9 and with Enterprise Rent-A-Car who can arrange to have a shuttle waiting for passengers to whisk them off to the Enterprise Rent-A-Car office a few miles away.